

The UMass TPL Approach:

Mile After Mile of Delivering Results



OUR APPROACH

- **Tailors the work** to fit the needs of each Medicaid Program
- **Integrates activities** across all facets of Medicaid operations and enterprise systems



ELIGIBILITY COORDINATION

We go the extra mile to ensure potential coverage is identified up front.

- Missed Medicare coverage for Medicaid recipients
- Discrepancies between state and federal data sets
- Pathways to commercial insurance for high-cost, medically complex individuals

Results:

>\$200 Million
in savings
for client states.

COVERAGE COORDINATION

We connect medically complex Medicaid recipients to Premium Assistance Programs.



Results:

\$64 Million
in cost avoidance
for one state's Medicaid
program in 2017.

CLAIMS REPRICING

We sweat the details on payment coordination so Medicaid pays at the lowest liability.

- Manual reviews, coding tweaks and edits



Results:

>\$300 Million
in annual
repricing savings
for one state's Medicaid program.

RECOVERY COORDINATION

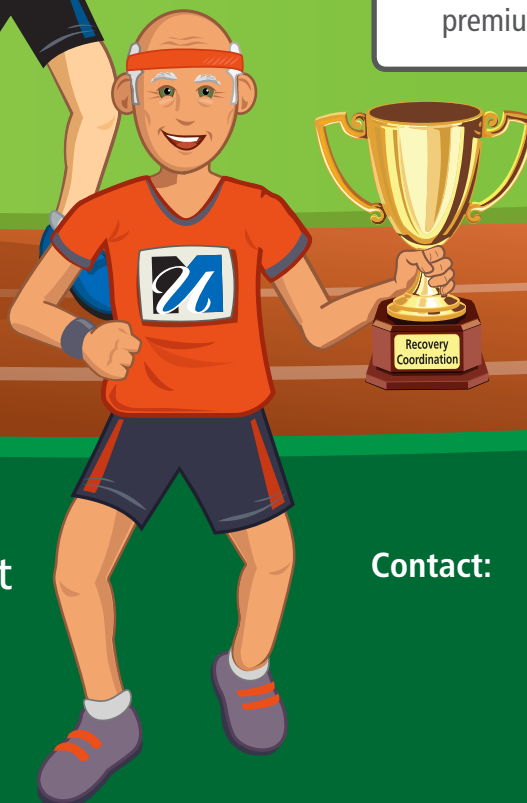
We have the stamina to pursue recoveries, no matter how long it takes.

- Medicare Home Health Appeals
- National settlements from CMS

Results:

\$28 Million
recovered

for one state in Medicare
premium overpayments.



Run with us today at
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